### Fresno Unified School District

**Classified Management 197 Daily Salary Schedule**  
2019-2020  
Effective July 1, 2019

<table>
<thead>
<tr>
<th>Grade</th>
<th>Job Title</th>
<th>Job Code</th>
<th>Step 1</th>
<th>Step 2</th>
<th>Step 3</th>
<th>Step 4</th>
<th>Step 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>E24</td>
<td>Manager I, Program (Classified)</td>
<td>E235</td>
<td>$410.37</td>
<td>$430.89</td>
<td>$452.43</td>
<td>$475.06</td>
<td>$498.80</td>
</tr>
<tr>
<td>E13</td>
<td>Specialist, Behavioral Intervention</td>
<td>E230</td>
<td>$239.94</td>
<td>$251.93</td>
<td>$264.52</td>
<td>$277.75</td>
<td>$291.62</td>
</tr>
</tbody>
</table>

### A. BONUS ADDITIONS TO PLACEMENT OF BASIC SCHEDULE (ADDITIVE)

- Annual $100 for M.A. on all classes
- Annual $200 for B.A. + 90
- Annual $200 for Earned Doctorate

Career Increment of 0.75% each year from the 11th to the 20th year to a total of 7.5% at the 20th year and thereafter.

### B. MENTOR/LEADERSHIP COACH INCREMENT

An increment of 5% to 10% added to step and grade as part of base salary upon approval by Superintendent or Chief of HR/LR

### D. CHALLENGING ASSIGNMENT INCENTIVE

Up to 10% increase to base salary upon hire, promotion or reassignment to a position among the most challenging assignments upon approval by Superintendent or Chief of HR/LR.

The intent with respect to the Mentor/Leadership Coach Increment and the Challenging Assignment Incentive is that these two opportunities are mutually exclusive such that no manager/supervisor may receive both the Increment and the Incentive at the same time.

The Mentor/Leadership Coach Increment and the Challenging Assignment Incentive do not fit within the definition of special compensation (2 CCR 571) and therefore are not included in the compensation reported to CalPERS.