Fresno Unified School District  
Certificated Management 261 Monthly Salary Schedule  
Competitive and Negotiable 2021-2022  
Effective July 1, 2021

<table>
<thead>
<tr>
<th>Job Code</th>
<th>Job Title</th>
<th>Grade</th>
<th>Neg Step</th>
</tr>
</thead>
<tbody>
<tr>
<td>E158</td>
<td>Superintendent</td>
<td>Neg</td>
<td>$27,530.51</td>
</tr>
<tr>
<td>E138</td>
<td>Chief Academic Officer*</td>
<td>Neg</td>
<td>$20,241.11</td>
</tr>
<tr>
<td>E270</td>
<td>Deputy Superintendent</td>
<td>Neg</td>
<td>$20,241.11</td>
</tr>
</tbody>
</table>

All above salary include the percentage salary increase negotiated with the bargaining units.

A. BONUS ADDITIONS TO PLACEMENT OF BASIC SCHEDULE (ADDITIVE)
Annual  $500 for B.A. + 90
Annual  $1000 for M.A. on all classes
Annual  $1500 for Earned Doctorate
*Career increment of 0.75% each year from the 11th to the 20th year to a total of 7.5% at the 20th year and thereafter.
*Additions are non-cumulative

Year 2021-22
4% increase effective 7/1/2021
Additions increase effective 7/1/2021
Board approved 12/15/2021