Fresno Unified School District  
Certificated Management 261 Monthly Salary Schedule  
Competitive and Negotiable 2020-2021  
Effective July 1, 2020

<table>
<thead>
<tr>
<th>Job Code</th>
<th>Job Title</th>
<th>Grade</th>
<th>Neg Step</th>
</tr>
</thead>
<tbody>
<tr>
<td>E158</td>
<td>Superintendent</td>
<td>Neg</td>
<td>$26,080.44</td>
</tr>
<tr>
<td>E138</td>
<td>Chief Academic Officer*</td>
<td>Neg</td>
<td>$19,462.61</td>
</tr>
</tbody>
</table>

All above salary include the lesser of consumer price index or the percentage salary increase negotiated with the bargaining units through July 1, 2019

A. BONUS ADDITIONS TO PLACEMENT OF BASIC SCHEDULE (ADDITIVE)
Annual $500 for M.A. on all classes*
Annual $250 for B.A. + 90*
Annual $750 for Earned Doctorate*
*Career Increment of 0.75% each year from the 11th to the 20th year to a total of 7.5% at the 20th year and thereafter.
*Additions are non-cumulative

Salary may be pro-rated based on Duty Days and/or FTE (<1.0 FTE)