# Fresno Unified School District

**Certificated Management 261 Monthly Salary Schedule**  
**Competitive and Negotiable 2020-2021**  
**Effective February 1, 2021**

<table>
<thead>
<tr>
<th>Job Code</th>
<th>Job Title</th>
<th>Grade</th>
<th>Neg Step</th>
</tr>
</thead>
<tbody>
<tr>
<td>E158</td>
<td>Superintendent</td>
<td>Neg</td>
<td>$26,471.65</td>
</tr>
<tr>
<td>E138</td>
<td>Chief Academic Officer*</td>
<td>Neg</td>
<td>$19,462.61</td>
</tr>
</tbody>
</table>

All above salary include the lesser of consumer price index or the percentage salary increase negotiated with the bargaining units through July 1, 2019

**A. BONUS ADDITIONS TO PLACEMENT OF BASIC SCHEDULE (ADDITIVE)**

- Annual $500 for M.A. on all classes*
- Annual $250 for B.A. + 90*
- Annual $750 for Earned Doctorate*

*Career Increment of 0.75% each year from the 11th to the 20th year to a total of 7.5% at the 20th year and thereafter.

*Additions are non-cumulative

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Board Approved 2/17/2021  
Year 2020-21  
Additions increase effective 7/1/2020  
No pay increase  
Salary may be pro-rated based on Duty Days and/or FTE (<1.0 FTE)